



Who We Are

Decisive was established to acquire a growing stable of successful companies for the long term that will provide steady and growing dividend payments to our shareholders.

What We Do

We raise capital from investors to buy companies that create value for our shareholders. We look for established manufacturing companies with strong predictable cash flow to provide our shareholders with stable and growing monthly dividends.

Where We Invest

We are interested in North American based companies that have an enterprise value of up to \$25 M.

Management

James Paterson
Chief Executive Officer

Dave Redekop
Chief Corporate
Development Officer

Terry Edwards
Chief Operating Officer

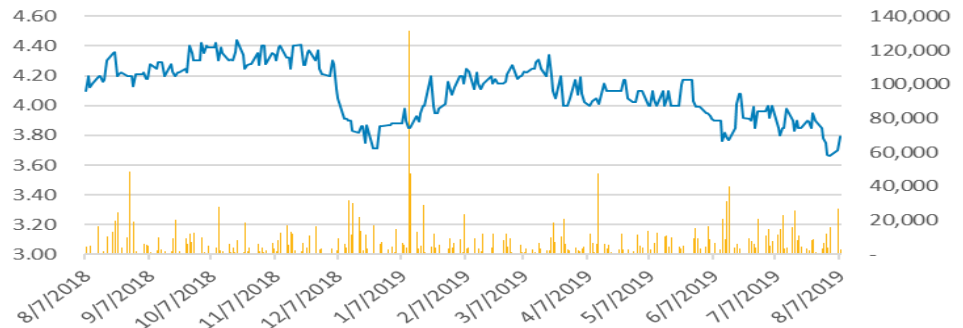
Rick Torriero
Chief Financial Officer

Share Structure

Share price	\$3.90	August 8, 2019
52-week range	\$3.28 - \$4.49	
Total shares outstanding	11.10M basic	
	0.23M warrants (weighted average exercise price - \$4.00)	
	0.89M options (weighted average exercise price - \$3.63)	
	12.23M fully diluted	
Market capitalization	\$43.3M	
Debt	\$12.5M	
Monthly dividend per share	\$0.03	
Annualized dividends per share	\$0.36	
Annualized yield	9.2%	
Ownership	18% Directors and/or Insiders	

Board of Directors

James Paterson (Chair)
Dave Redekop
Terry Edwards
Bruce Campbell
Michael Conway
Peter Jeffrey
Robert Louie
Warren Matheos
Tim Pirie



Why Decisive?

Vendors

- Exit opportunity
- Business legacy continues
- Opportunity to cash out (max. 90% of the purchase price is paid in cash)
- Participate in future Decisive growth (min. 10% of the purchase price is paid in Decisive shares)

Employees

- Business as usual
- Opportunity for equity ownership (Employee Share Purchase Plan)
- Capital to grow the business
- Stability of long-term ownership

Shareholders

- Growing diversified portfolio of companies
- Monthly dividend policy

Growth opportunities

- Strong deal flow
- Goal to acquire one company annually
- Organic growth of existing companies
- Synergistic opportunities in existing and future acquisitions – strategic fit

Investor Relations Contacts

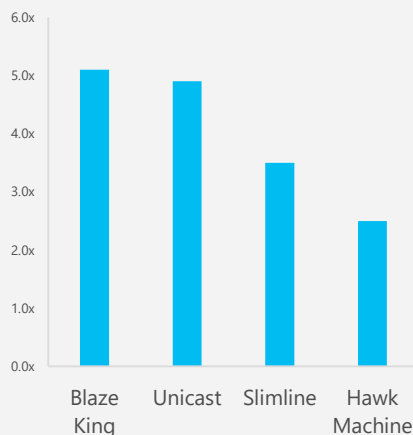
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David Redekop
Decisive Dividend Corporation
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Acquisition Multiple

EV/EBITDA Multiple



Acquired Company	Industry	Acquisition Price	Acquisition EV/EBITDA Multiple	Full Time Employees'
Blaze King	manufactures a variety of wood burning hearth products	6.9M	5.1x	77
Unicast	designs and distributes quality cast replacement wear parts	9.7M	4.9x	19
Slimline	designs, manufactures and markets agricultural sprayers and evaporation systems	7.0M	3.5x	33
Hawk Machine	third-party producer of downhole tools for the oil and gas industry, and ground rod products for the power utility industry	12.3M	2.5x	67

Acquisition Philosophy

Buy / Build / Hold

- Long term ownership
- Partner with existing management
- Disciplined purchase price based on sustained EBITDA

Strong Partnerships

- Strong strategic planning
- Access to resources and talent
- Strategic investment in growth opportunities

Dividend policy

- Monthly dividends paid to Shareholders based on funds generated and received from the subsidiaries
- Cumulative payout since June 2015 - \$9.5 M
- DRIP instituted commencing January 2019 for regular monthly dividend
- Dividend yield of ~9.2%

Dividends Paid Per Share

		Cumulative
FY15	\$0.18	\$0.18
FY16	\$0.30	\$0.48
FY17	\$0.35	\$0.83
FY18	\$0.36	\$1.19
PY19	\$0.21	\$1.40

Investment Highlights



Attractive Dividend

Growing monthly dividend backed by solid free cash flow



Diversification

Diversification among portfolio companies, with attractive purchase multiples going in due to fragmented market ripe for consolidation



Proven Leadership Team

- Proven leadership team with extensive leadership experience
- Management remains in control of the day to day operations

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