

TSX.V:DE

www.decisivedividend.com

NOVEMBER 2023



Decisive Dividend

— Corporation —

WHO WE ARE

Decisive was established to acquire proven, cash-flowing companies in order to provide sustainable and growing dividends to shareholders.

WHAT WE DO

We raise capital from investors to acquire well-established manufacturing companies with strong, predictable cashflow.

WHERE WE INVEST

We target manufacturing companies with a sustainable competitive advantage that have an enterprise value of up to \$25 million.

SHARE DATA NOV 6, 2023

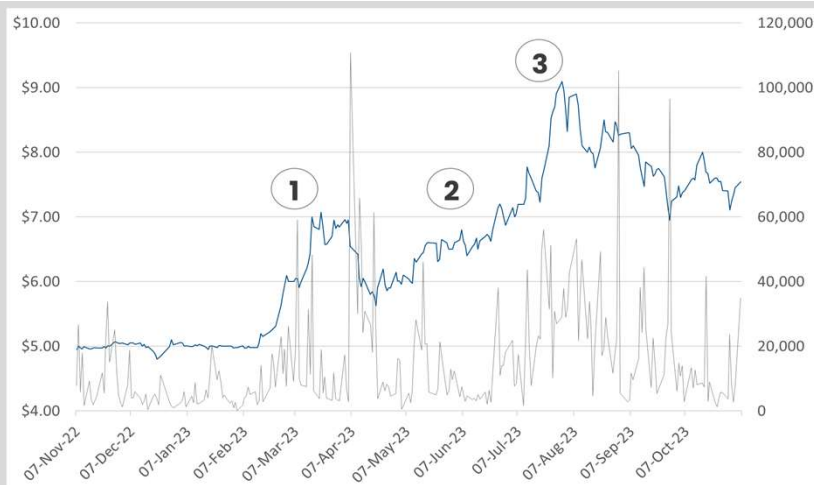
52 WEEK RANGE
\$ 4.80 - \$ 9.20

TTM AVERAGE DAILY VOLUME
15.0K - TSXV

COMMON SHARES, BASIC / DILUTED
18.8M / 20.3M

INSIDER OWNERSHIP
1.9M / 10.2%

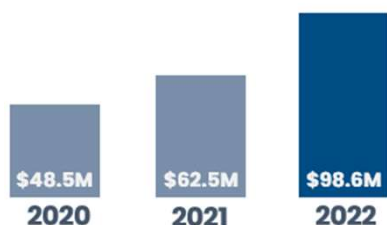
DIVIDEND
\$ 0.04 MONTHLY
(6.4% YIELD)



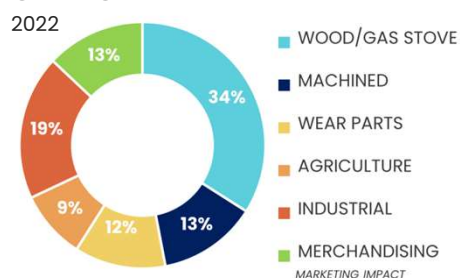
- 1 Announce TSXV 50, dividend increase; April acquisitions & research coverage initiated
- 2 Announce dividend increase
- 3 Announce IHT acquisition

FINANCIAL INFORMATION

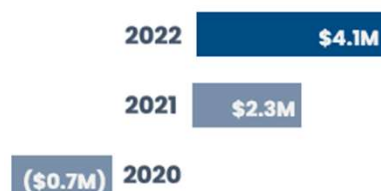
SALES



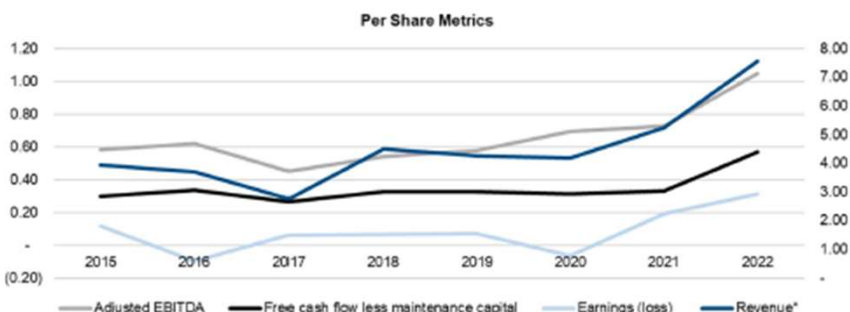
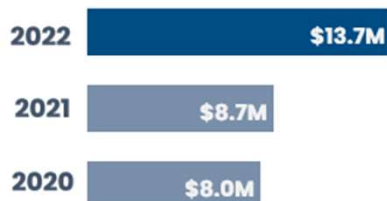
SALES BY TYPE



PROFIT (LOSS)



ADJUSTED EBITDA



*In the above chart, per share revenue is measured on the right axis, while all other per share metrics are measured on the left axis.

YTD23 vs YTD22: SALES ↑46% PROFIT ↑73% ADJUSTED EBITDA* ↑87%

"Adjusted EBITDA", "Free Cash Flow", and "Maintenance Capital Expenditures", are not a recognized financial measure under International Financial Reporting Standards and therefore may not be comparable to similar measures presented by other issuers. A reader should not place undue reliance on any Non-IFRS financial measures. The detailed descriptions of these measures is included in Decisive's Management's Discussion and Analysis (available on SEDAR at www.sedar.com) under the heading "Non-IFRS Financial Measures".

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ACQUISITION PHILOSOPHY

WE ARE ACTIVELY PURSUING NEW PLATFORM ACQUISITIONS AND STRATEGIC ADD-ONS



DIVERSIFIED PORTFOLIO

Blaze King

ACQUIRED
2015
VERTICALS
Wood / Gas Stoves

UNICAST
REDEFINING WEAR PARTS

ACQUIRED
2016
VERTICALS
Mining, Cement, Aggregate

Slimline
MANUFACTURING

ACQUIRED
2018
VERTICALS
Agriculture, Mining, Waste Management

HAWK
MACHINE WORKS

ACQUIRED
2018
VERTICALS
Oil & Gas, Utilities, Agriculture

NSI
NORTHSIDE
INDUSTRIES

ACQUIRED
2019
VERTICALS
Commercial Vehicles, Forestry, Mining

marketingIMPACT
LIMITED

ACQUIRED
2022
VERTICALS
Retail Stores, Consumer-Packaged Goods

ACR

ACQUIRED
2022
VERTICALS
Wood / Gas Stoves

Capital I
Industries

ACQUIRED
2023
VERTICALS
Road Maintenance, Road Construction, Agriculture, Mining, Oil & Gas

MICON INDUSTRIES
SERVING INDUSTRY WORLD-WIDE

ACQUIRED
2023
VERTICALS
Mining, Oil & Gas, Road Construction, Forestry

PROCORE
INTERNATIONAL

ACQUIRED
2023
VERTICALS
Mining, Oil & Gas, Road Construction, Forestry

iHT GROUP

ACQUIRED
2023
VERTICALS
Agriculture

INVESTOR RELATIONS CONTACTS

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